

# vista

the newsletter from Climatec Windows

Now in our 23rd  
Year of successfully  
supplying quality  
PVCu windows, doors  
and conservatories

Spring 2016

In this issue: **Fit Show Preview and more....**



## PREVIEW

Its just three weeks away until this year's Fit Show and the showcasing of Climatec's Collection of pvcu and aluminium windows and doors.

The standbuilders are now busy creating our 45.5 sqm stand with the aim to transform the marketing team's scribbles and designs (first brainstormed over a year ago) into a fully operational, hands on gallery of products.

Our press releases are now being shown in the trade press and online fenestration news sites and our full page advert, shown right, is gracing the pages of some of the popular window trade magazines.

Our mission at this year's exhibition is to show the industry that Climatec are 'more than just a window'. As our customers, you are already aware that we fabricate more than just a white PVCu window, and more than just a grey anthracite aluminium door. And so to reinforce this message, we will be showing a variety of PVCu and aluminium windows and doors that we believe should be in everybody's portfolio of products.

See more overleaf... /

**THE**  
**climatetec**  
**COLLECTION**

**MORE THAN JUST A WINDOW**

Please Do Not Touch

The Climatec Collection can be seen on stand 162 at the **FIT SHOW** THE INTERNATIONAL CENTRE, TELFORD 12-14 APRIL 2016

**climatetec** [www.climatec-windows.co.uk](http://www.climatec-windows.co.uk) T: 01702 613733

Fabricators of PVCu and Aluminium windows and doors of distinction

**Alu-tec** (UK) Ltd

Why not visit the exhibition this year and come along to see the Climatec team and our collection of products, register for your free tickets at

[www.fitshow.co.uk/climatec/reg](http://www.fitshow.co.uk/climatec/reg)

**ADMIT ONE**

**FIT SHOW 2016**  
DEFINING THE INDUSTRY

**THE FABRICATOR  
INSTALLER TRADE SHOW**  
THE INTERNATIONAL  
CENTRE, TELFORD  
12-14 APRIL 2016

T: 01702 613733 F: 01702 613367  
[www.climatec-windows.co.uk](http://www.climatec-windows.co.uk)

**Alu-tec** **climatetec**  
windows limited

# HERE'S A SNEAKY LOOK AT WHAT YOU CAN EXPECT ON CLIMATEC'S STAND THIS YEAR

The typical Climatec customer purchases Rehau or Calibre pvcu windows from us, and maybe an aluminium bifold door, but how about some of the bespoke products Climatec have fabricated and added to our portfolio over the last year?

On our exhibition stand this year we will be showcasing some of the new products that Climatec have recently introduced to our product range, as well as some of our more popular windows.

With the growth of Alu-tec UK, our aluminium products have also exceeded our expectations in quality and design. Because of this 50% of our products exhibited will be aluminum.

We also have a 3m long counter that will be home to a large range of samples in all the colours currently available from Climatec, plus various other profile and product samples that we feel our visitors will be interested to see.

Finally in conjunction with Rehau we will also have a cross section of their Polytec Curtain Walling system, plus information and samples of their totally new Patio Door system Agila - to be launched on their own stand in April.

If you are at the show, come along and say hello to the team, and take a look at the new product range from Climatec Windows.



## The Climatec Collection will feature

- PVCu Flush Casement Windows
- PVCu Casement with 50mm Astragal Bar
- PVCu Casement with Run Thru Sash Horns
- Aluminium Casement Window
- Aluminium Casement with Astragal Bar
- Aluminium Crittal Replacement Window
- Calibre Casement Window
- Calibre Tilt & Turn Window
- Heritage Vertical Sliding Window
- PVCu Residential Door with 50mm Astragal Bar
- Aluminium Bi-fold Door





# KÖMMERLING®

## Product Withdrawal

From 4 April 2016 Climatec will no longer be taking orders for the Kömmerring profile.

The decision to withdraw all Kömmerring windows and doors, including both the sculptured O70 and the bevelled C70 suites has been made following an internal review of our systems range. This will now allow us to streamline our production processes and therefore concentrate on the quality and output of our more popular ranges Rehau and Calibre.

The removal of this system also means that we can satisfy any Document Q requirements you may have by using the Rehau and Calibre system. Both of which have received Enhanced Security rating PAS24:12 for their casement windows and for Rehau Doors and Tilt & Turns.

Climatec Windows will be happy to accept orders for the Kömmerring system up until 4 April, however after this period we will not be able to accept any further Kömmerring orders.

**If you have any queries over this profile withdrawal, please contact your sales reps.**

# Solidor®

## MORE CHANGES FROM SOLIDOR

Climatec's composite door supplier have recently issued a new change to their hardware range for their collection of doors.

With immediate effect they will no longer be supplying the Mila Pro Style handles which include the Tube, Swept and Flat handles in all colours.

However they have introduced the new Swan Neck handle, pictured below. This handle from Fab n Fix is available in a range of metallic colours including gold, chrome, brushed chrome and black chrome.

Climatec's order forms have been amended to reflect these changes and are now available to download from our website.

[www.climatec-windows.co.uk/marketing.htm](http://www.climatec-windows.co.uk/marketing.htm)



## ANCILLARY ORDERS

Meet the new kid on the block now processing your ancillary orders.



Stuart Hamilton has been employed by Climatec for 14 years.

Initially working on the factory floor, Stuart has subsequently worked in both our stores department and yard. Controlling the profile and hardware stock, he has been consistent in providing our fabricating teams with the necessary items for their day to day production. Therefore it is a natural progression for Stuart to move from factory to office to oversee all ancillary orders received and work in conjunction with the stores department to ensure correct items are subsequently delivered to the customer.

Please send all your ancillary orders to Stuart at the following email address:-

[spares@climatec-windows.co.uk](mailto:spares@climatec-windows.co.uk)

## CLIMATEC'S ORDER PROCESSING TEAM

Following Stuart's appointment (above) James Blake will no longer be processing ancillary orders and will become a full time Order Processor.



Natalie Bell also returns this week following the birth of her baby boy, therefore your order processing team becomes Chris Derrick, Jan Walker, James Blake and Natalie Bell.

Barbara Bond remains your first point of contact for new orders and confirmation packs and whilst John Banks continues to oversee the Processing Department he now moves into the Sales & Marketing team undertaking Internal Sales.