

# vista

the newsletter from The Climatec Group

Now in our 24th Year of successfully supplying quality windows, doors and conservatories

Winter 2017

## 2018

### It's our 25th Birthday Year and Climatec gets a makeover!

The new year comes with a brand new look for Climatec and its group of companies as we head into our 25th year of business.

With the aluminium business growing rapidly and new products introduced to the uPVC collection, we have decided to embrace the growth of our trade and retail facilities and put them all under one big umbrella entitled 'The Climatec Group'.

With this change, comes a new Climatec Group logo and subsequent new logo's for Climatec Windows and Alu-tec. Climatec's local retail company has also had a makeover and completes the three companies that make up the Climatec Group.

The new logo's (see right) incorporate three new colours for the Group, with the blue symbolising our uPVC products, the silver our Aluminium products and the purple for our retail business.

Alongside Climatec's new look comes new websites. Currently being built for all three companies, these websites will be launched in 2018 and will contain everything you need to know for each area of our business.

Our aluminium and uPVC websites are very much due an overhaul and these new sites promise to be easier to use and filled with product information that will assist you when deciding what product and hardware to order, and give you easy access to brochures and order forms.

As we go into our 25th year, these changes are our promise to you that we are a committed, ever-growing company and we will continue to provide you with the products you require to assist you with your own company sales. We pride ourselves in providing you with a personalised service and we will continue to stand by our mantra of being 'more than just a window'.



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- 2017 TIMELINE - A YEAR IN THE LIFE OF CLIMATEC
- ETL WELDS FOR FLUSH SASH WINDOWS
- NEW SLIMLINE BI-FOLD DOOR FROM ALU-TEC
- ... AND MUCH MORE



**Manufacturers and suppliers for the window industry**

Specialising in UPVC and Aluminium products for the retail and commercial markets



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Tel: 01702 613733



[www.alu-tec.co.uk](http://www.alu-tec.co.uk)  
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### CHRISTMAS SHUTDOWN DATES



This year Climatec's last working day of the year will be Thursday 21st December and we will re-open our factories and offices on Wednesday 3rd January 2018 at 8.30am.

As 2017 comes to a close, we would like to thank you for your continued custom and support and wish you all a very merry Christmas and prosperous new year.



Instead of sending out Christmas cards this year, Climatec have once again donated to the Children's Society Christmas event for local children and young people that are affected by parental drug and/or alcohol problems. These children are often exposed to risky behaviour and many are young carers having to look after their parents and siblings, and effectively run the household before and after school.

Our donation will go towards food to provide the group with the nearest thing to a 'family' Christmas dinner that they will experience. The afternoon will take them away from their responsibilities, and give them a chance to have fun, learn a little about the meaning of Christmas and provide them with Christmas dinner which will be prepared by staff and volunteers.

# 2017 TIMELINE

2017 has been a long and busy year for Climatec and Alu-tec, with new product introductions, new factories and machinery acquired and throughout the latter part of this year, a re-branding exercise has been taking place. Below is a very brief catch up of our 2017. Please contact us if you need any further information on anything you read here or further on throughout this newsletter.

## JANUARY

Alu-tec beefed up their casement window portfolio by adding a French Casement option, developed to support projects that require the need for Emergency Egress.



## FEBRUARY

- The newly designed showroom is finished and now shows a wide range of uPVC and Aluminium windows. The period door collection is represented as well as a contemporary aluminium door, a stable door, french and composite doors.
- 200 Aluminium windows were manufactured by Alu-tec for a school in West Kirby.
- R9 Training begins at Climatec's premises in Southend. First samples completed.



## MARCH

Following a review of products and hardware solutions, Climatec updated their casement window locking hardware to the Yale Shootbolt system and the Yale hinge. Furthermore customers were able to sign up to Yale's Trusted Installer scheme enabling them to pass on the extensive 'Yale Lifetime Guarantee' to their customers.



## APRIL

With a new factory unit now equipped with the dedicated machines and tools, prototypes of Climatec's R9 mechanically welded flush sash windows began production. These R9 windows and doors would only be available to customers once the manufacturing process has provided the highest quality product expected from the Climatec production team.



## MAY



Climatec's exhibited for the third time at the window industry's trade exhibition 'The Fit Show' and this time our theme was 'When Tradition Meets Modern'. Showcasing a range of uPVC and aluminium products, the visitors to our stand had plenty to see and discuss with the team over the three day event.

## JUNE

Climatec customers are now able to order the Deceuninck flush sash window. Using the Deceuninck's 2800 sculptured suite with a 70mm deep frame the windows are an ideal alternative to the R9 product.

## JULY

- R9 flush sash windows are now fully in production.
- There's a new Folding Door Handle for Alu-Tec bi-fold doors. The Clearline SecuriFold door handle from greenteQ has been designed to allow the lever of the handle to fold down vertically when not in use, locating snugly against the backplate.



## AUGUST



- The Hurst FD30 Fire door was introduced to Climatec's door collection, ideal for use in communal entrances, multiple entrance dwellings and flats, as well as new build and domestic applications. The grained fibre glass doors combine the low maintenance appeal of a composite door with the aesthetic charm of high end quality timber doors and are available in range of colours and styles.
- R9 doors now being manufactured by Climatec.

## SEPTEMBER

A market-leading manufacturing method to produce their flush sash windows and doors unglazed was finalised, enabling Climatec to offer the R9 and Deceuninck Flush sashes with an ETL weld. One of the first companies in the UK to offer this welding process, it provides the customer with an authentic looked weld on the external sash, but also enables the windows to be glazed on site.



## OCTOBER

Two new door handles became available to customers this month.

- The Conexis L1 from Yale is a Smart door lock that puts you fully in control and gives you the freedom to secure your home without the need for a key. Configure, control and unlock your door, all from your smartphone via a secure Bluetooth low energy App.
- The Lock Lock is a security handle that has a patented lock-block that stops the spindle turning. A clever switch on the handle also removes the need for a key on the inside and furthermore a luminous indicator lets you know that the door is indeed securely locked. With this security handle the home is "locked and locked".



## NOVEMBER



- An Industry First! Climatec can now offer Deceuninck outer frames with the ETL Weld as well as the sashes.
- Alu-tec obtained further manufacturing space for their aluminium production teams, increasing their factory floor space to 30,000sqft.
- The company have changed their certification body from Exova BM Trada to the UK standards body BSI.



## DECEMBER

A new look for Climatec and Alu-tec! New logos and new websites to be launched in the new year for each company under the Climatec Group umbrella provides a mature and professional styling for the company as it enters its 25th year of business.



# WELCOME TO OUR WELD

Climatec's new ETL welding process has been big news over the last month, with editorials in the trade press and a full page advert showing the welded window as pictured left here.

The ETL welding process now means we can offer the R9 and Deceuninck Flush Sash windows unglazed. And whilst we may not be one of the giants in the industry, we do pride ourselves in being at the forefront when it comes to embracing new production methods and technology.

The "External Timber Look" (ETL) weld is an ingenious method of joining frames at the corners. The unique selling point of this weld, is that it retains the external appearance of a mechanically jointed frame. This is formed by a special machining process to the ends of the profiles prior to welding. The resulting internal corner has a welded mitre that is pinched tight to form a 0.5mm seam which is almost invisible.

With the fairly recent introduction of Flush Casement Windows, the industry has seen the emphasis move towards more traditional looking products, none more so than the exclusive Residence Collection. This superb looking product was designed to capture the authentic look of a hand-made timber window using a fully mechanical jointing method and it has clearly achieved this objective by carving a niche for itself at the premium end of the market.

Climatec Director Steve Barker says "Those familiar with the Residence Collection will be aware that to maintain its integrity the glazing has to be bonded into the sash frame, therefore all frames are supplied fully factory glazed. The main disadvantages with this process is that the frames are very heavy to lift, and to replace the glass, if broken, invariably involves replacing the whole sash frame".

Climatec are able to offer a wider choice of options than anyone else when it comes to Flush Casements and doors. The biggest advantage being able to offer these unglazed using the ETL welded joints, removing the issues mentioned above.

## The new Luminia F82 bi-fold door

**Alu-tec**  
Windows & Doors

Alu-tec are one of a few fabricators authorised by aluminium systems company AluK to exclusively supply their new Luminia F82 bi-fold door through their Luminia Select Partner Network.

The Luminia F82 bi-fold door has been designed with style and performance front of mind. Engineered to withstand all that the British weather can throw at it, from exceptional performance for Air, Wind and Water resistance. The Patent Applied F82 bi-fold door has been designed to ensure the best performance and durability throughout its life. It delivers an industry-best 1.3 U-value thermal performance for double glazed units and 0.9 U-value for triple glazed.

Larger glazing panels, faster fabrication and installation thanks to fewer parts and profiles. While panel size options of up to 3000mm provide complete project flexibility.

The F82 conforms to the latest British Standards and Building Regulations such as Document Q and L including PAS24. For added security, the Luminia F82 features shootbolts top and bottom of the interlock along with a dedicated bottom bogey guide. For greater stability, there's also the double track threshold. And for extra safety, magnetic catches that hold the doors in place whilst being operated. As well as an anti-finger trap system, using gaskets, to prevent fingers getting trapped when the doors are closing.

Contact Alu-tec for more details on the Luminia F82 bi-fold doors: T: 01702 899440



We understand the desire for slimmer sightlines, which is why the Luminia F82 has been designed with reduced outer frame rebates that are symmetrical. Combined with a 122mm meeting style and a frame to glass sightline of 97mm the F82 boasts greater glazing areas flooding the room with more natural light than ever before.

### DESIGN FEATURES

- Unique flush pop-out handle for ease of operation, removing the need for additional unsightly handles
- Unique traffic door handle
- Heavy duty compact rollers as standard
- Both frame and cill sightlines of 97mm
- 122mm Slimline interlock
- Low threshold
- Larger glazing area

### OPTIONS

- Square bead
- Glazing 28mm – 44mm
- Available in a range of opening configurations
- Available in a range of single or dual colour and anodised



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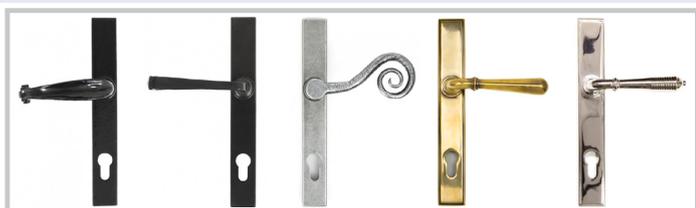
## NEW Door Handles



Climatec have added two new door handles to their Traditional Collection.

The Newbury and the Reeded lever/lever handles are produced by ironmongery company From the Anvil and will join their hand forged counterparts currently available from our Traditional Door Handle collection.

Made from solid unlaquered brass to achieve a timeless elegance, they are highly polished on all surface areas and then aged to highlight the detail and design of the handles. Available in four finishes, Aged Brass, Aged Bronze, Polished Chrome and Polished Nickel these handles are ideal for transforming a uPVC door into an elegant and attractive entrance to the home.



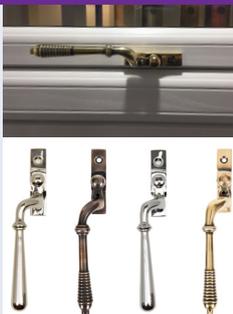
From Left to Right: Cottage Slimline, Avon Slimline, Monkey Tail Slimline, Newbury and Reeded

From the Anvil

## .. and window handles too!

From the Anvil's Newbury and Reeded designs are also available for Casement Windows.

A narrow style window espag handle with stylish detail that fits on any type of window. The handle is cranked away from the frame and window to allow ease of use and can be locked with a grub screw on the handle. Colours available (L-R): Polished Nickel, Aged Bronze, Polished Chrome and Aged Brass.



## REVISED Brochure

The Contemporary Aluminium Door Brochure has been updated.

The brochure now shows every panel option available as well as door furniture detail and colours.

So, if your customer requires an aluminium door, look no further! The brochure is available to download from our website, or alternatively contact the marketing department for hard copies.



## NEW Matt Foil for Deceuninck

Deceuninck have introduced a new Matt foil in Anthracite Grey for the flush sash windows.

Furthermore this new foil colour is available on their recently launched grey substrate, along with Deceuninck's already popular grained anthracite grey finish.

For more information, please contact Climatec.



## Solidor

## Add New Door Furniture to their Range

Solidor's furniture collection has just got bigger, with the introduction of their Architectural Range and their Classical Range.

The Architectural range consists of modern, contemporary door furniture in a brushed chrome finish, whilst the Classical range is a selection of high quality furniture available in Chrome, Gold and Antique black.

### ARCHITECTURAL RANGE



### CLASSICAL RANGE



OLD NEW

Solidor have also changed their Premium Dr Knocker offering. This replacement Knocker is heavier and made from solid brass and will automatically replace the current premium Dr Knocker.

### NEW GUARANTEE

There is now a **£5,000 5-star Security Guarantee** for homeowners that purchase a Solidor with the 3\* Ultion cylinder and the new Lock-Lock Handles. More information can be found on Solidor's website.

## SEND US YOUR SNAPS!

We'd love to see your installation photographs!



Between Climatec and Alu-tec we produce on average 12-1400 frames per week as well as purchasing composite and patio doors for our customers.

With this in mind, we would love to see images of these products installed, and, if you have high resolution, good quality images we would also like to use these in our literature and on our websites. Images can also be tweeted by us, with your company name accredited to the installation.

Let's see where our aluminium windows and bi-folds end up, and what type of properties those lovely flush sashes are installed in. What about those composite doors? Are they installed in traditional properties primarily or new builds?

If you are happy to send over your installation images, email [j.lovet@climatec-windows.co.uk](mailto:j.lovet@climatec-windows.co.uk). Thank you.

