



vista

the newsletter from The Climatec Group

Now in our 25th Year of successfully supplying quality windows, doors and conservatories

Summer 2018



Summer's Here

Summer has finally arrived and it's that time of year for bi-folds and sliding doors to become the product of choice for our garden loving homeowners.

Visit the Climatec and Alu-tec website's for details on our aluminium and uPVC doors, or contact us today for a quote.

ALU-TEC UK
Aluminium
 Bi-folding doors
 Luminia Bi-folding doors
 In-Line Slider door
 Lift & Slide door

CLIMATEC WINDOWS:
uPVC
 Deceuninck Slider24 doors
 Bi-folding doors

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-and more



Pictured: Conservatory with R9 windows and doors



Manufacturers and suppliers for the window industry

Specialising in UPVC and Aluminium products for the retail and commercial markets



www.climatec-windows.co.uk
Tel: 01702 613733



www.alu-tec.co.uk
Tel: 01702 899440

NEW RESIDENCE PRODUCTS FROM CLIMATEC WINDOWS

There are new products from the Residence Collection currently being trialed and tested in Climatec's 'Flush' factory!

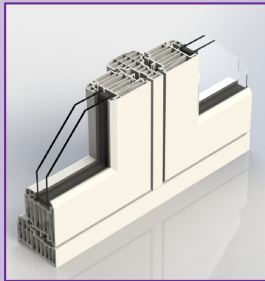
First on our 'Coming Soon' list is the R9 flush door.

Climatec have invested in new milling machines to enable us to manufacture the R9 'open-out' doors with fully mechanical joints. This now means that homeowners can have their R9 fully mechanical, authentic timber replacement windows complemented by open out, single or double doors manufactured to the same specification.

We will continue to fabricate open-out doors with the ETL weld option for customer's requiring easier on-site installation.

Trials are currently underway for quality testing, with full production processes in place to make BSI Kitemark accredited R9 products.

Our Residence collection of doors comprises of front, rear and side entrance doors plus a variety of French door styles.



R7 is the latest product from the Residence Collection to be fabricated by Climatec.



The R7 is a fully flush system (both inside and out) and has been designed to suit either a modern property, offering a contemporary look, or for a more traditional home, as a timber alternative product.

With a frame depth of 75mm, as opposed to the 100mm of the R9 products, these windows and doors are more installer friendly. With 7 chambers it is also a highly energy efficient product and is superior in strength and security as you would expect from the Residence Collection of products.



The R7 from Climatec will be manufactured with the three weld options we offer on our current collection of flush products. You can choose a fully mechanical window with glass bonded units. Or opt for our ETL Welded sashes or standard 0.5 pinch weld so you can buy your frames unglazed.

Climatec are looking to finish all trials of the R7 products at the end of this month, so keep your eyes peeled for future news bulletins from us with R7 order forms and brochures during July.



SLIDING DOORS ARE FAB.. BUT SO ARE SLIDING WINDOWS?

Ever had a request for an In-line or Horizontal sliding window from a customer struggling to open and close the casement window that sits behind their kitchen sink?

Alu-tec can fabricate such a window using the aluminium In-Line slider system from AluK.

Perfect for areas where space is an issue, a sliding window easily replaces that traditional casement that opens onto a driveway or a decking area. Its sleek slimlines provide a good looking and unobtrusive window as well as offering a safer option when making a decision on replacement and new windows.



MAKING STEEL FRAMED WINDOWS DESIRABLE AGAIN

The first metal window was manufactured in 1884 by Francis Henry Crittall, who subsequently founded the Crittall Manufacturing Group in 1889 and began production of steel-framed windows for properties throughout the UK, Europe and the rest of the World.

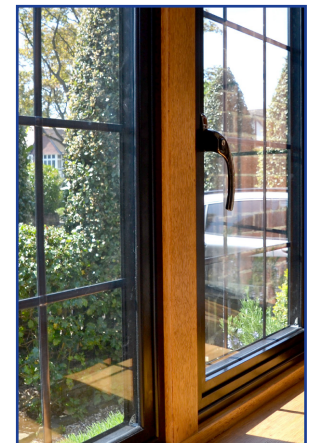
The success of the 'Crittall' window has seen them used in thousands of buildings across the United Kingdom, including the Houses of Parliament and the Tower of London, and are particularly associated with the Art Deco and Modernist, early 20th-century architecture.

Today, they are just seen as cold steel window frames that desperately need replacing. Unfortunately for the uPVC window industry, the 70mm window frames produced today are too big to fit into the space left, once the metal windows have been removed!

However, the Steel Replacement window manufactured by Alu-tec provides the ideal solution. Manufactured from lightweight aluminium, the narrow sightlines replicate the slimmer frames from the early twentieth century era.



Before



After - Alu-tec's Steel Replacement Windows



Offering a higher performance alternative to the traditional frame, our steel replacement windows are designed to improve thermal and acoustic performance, as well as providing a robust and low maintenance product.

With the added security benefits found with all our aluminium windows, this window is the perfect choice for modern living.

SPECIFICATION:

- Outerframe:** AW604 - 58mm standard outerframe
AW608 Heads when slot vents required
- Sash:** AW686 - Internally glazed sash (must include dummy sashes)
or AW690 - Externally glazed sash
- Glazing:** 28mm sealed unit
- Glazing Bead:** Int glazed - 28mm Square Bead
Ext glazed - 28mm Bevel Bead
- Gasket:** 5mm glazing wedge
- Hardware:** Yale hinges with high security shootbolt locking system
- Handle:** Alpha Greenteq locking handle
- Frame Extender:** 20mm
- Cill Options:** 95mm, 150mm or 190mm



PRODUCT UPDATES

We have been advised of some important changes to our Rehau Total70 and Rehau Vertical Slider products.

Rehau have informed us that they will no longer be supplying the Total70 3 chamber profile. Therefore all Total70 chamfered and sculptured products will be manufactured using either a 5 chamber or 6 chamber profile.

The 5 and 6 chamber profiles provide a more thermally efficient product than the current 3 chamber offering so you can be assured that you will be providing a much better window to your customers in terms of energy efficiency.

The current order forms on our website have been revised to reflect this change.

Midnight Black Colour

- TAPE REMOVAL ISSUES

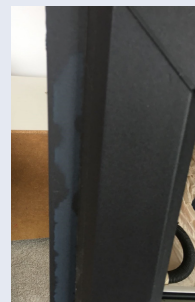
Whilst manufacturing windows and doors in the new Midnight Black foiled finish, it has been noticed that removing the Rehau tape from the finished frames appears to leave a nasty looking mark on the foil.

After discussing this issue with Rehau, it has been noted that this effect is caused by humidity in the top layer of the lamination foil, and does actually disappear after time.

When the protective tape is removed, the patch on the foil will dry out and will soon be undetectable.

We have tested this in the factory and can confirm the marks do disappear.

Please make your customers aware of this issue and if you do have any further problems with this colour profile, please do not hesitate to contact us.



Deleted Colours for Rehau VS

Rehau are no longer stocking Rosewood and Golden Oak VS profiles. This means that the only colours available as standard are White uPVC, White Ash and Clotted Cream.

Anyone wanting to order Rosewood or Golden Oak must be aware they will be subject to a special foils set up surcharge and extended lead times.



GDPR!

The month of May saw us all receiving email after email about GDPR, Privacy Policies and requests for us to opt-in to marketing databases!

So what is GDPR?

The new General Data Protection Regulations (GDPR) came into effect on 25 May 2018 and replaces the current data protection rules and regulations required when obtaining and storing personal information on people.

The changes in this global privacy law now requires all companies that hold personal data on customers to provide clear details on how this data is collected, used and shared.

As such The Climatec Group have updated the Privacy Policies on each of our websites, following guidelines set by the ICO (Information Commissioner's Office) to outline our commitment to protect the rights and interests of our customers. You will find these Privacy Policies at the bottom of the home page on our websites.

Many of our customers will hold and store personal information on homeowners, eg. name, address, telephone numbers, therefore it is advisable that you also look at the new GDPR regulations. It might be that all you need to do is provide a brief statement on your contract of sales explaining that you will keep the customer's details for as long as the job or guarantee is valid? If you are FENSA or Certass registered it is also advised that you let your customer's know that their information will be shared with this third party (see example text pictured right).

For more information on the new GDPR regulations visit www.ico.org.uk



ADDED PROTECTION

CYBER ESSENTIALS



To further guarantee that all information held by the Climatec Group is protected against cyber attack, our security processes have been audited and successfully passed the correct levels required to protect against internet-based hackers.

A Certificate of Assurance has been awarded to Climatec by Cyber Essentials, who help organisations to implement basic levels of protection against cyber attack, and ensure they demonstrate processes that show cyber security is taken seriously.

By signing below you are also consenting to your personal data being used by us for the fulfilment of this contract, as detailed in our Privacy Policy at www.

Customers Signature: _____
Print Name: _____ Date: _____
Company Representative Signature: _____

By agreeing to this retail contract you are also consenting to your personal data being shared with third parties for the purposes of fulfilling the requirements of the Competent Person Scheme for self-certification under the Building Regulations. Personal data includes title, name, address, phone and email numbers. This data will be used to provide essential documentation and will be retained on files for the lifetime of the guarantees.



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