



vista

the newsletter from The Climatec Group

Now in our 28th Year of successfully supplying quality windows, doors
and conservatories

Spring 2021

Hello Spring



The (very) long Winter is finally coming to an end and as well as longer days and warmer weather, we will also hopefully see the start of lockdown easing too.

The showrooms will be allowed to open their doors again on April 12th and even though these may have been closed to the public for a while now, the homeowner hasn't let that fact stop them planning their home improvements and buying a huge amount of aluminium and uPVC windows and doors!

We have constantly been surprised and overwhelmed with the demand for products during this year long pandemic, the homeowners opting to spend that holiday fund on home improvements instead. This has subsequently led to unforeseen delays in receiving orders of profile, and hardware, from our suppliers who have also fallen victim to the huge demand on their products.

Furthermore, the worldwide shortage of plastic raw materials has led to the British Plastics Federation issuing a statement confirming that the "UK plastics sector is currently experiencing shortages on a scale not seen for sometime".

This is affecting the whole of the uPVC window industry and we will continue to monitor the situation carefully. Our Purchasing Department are in constant discussions with all of our suppliers, to provide us full details on further delays so we can contact you as soon as we become aware of any issues.

We will continue to stay optimistic and hopeful for a better second half of the year, and we will endeavour to continue to keep communication with you flowing, either through Vista, email or telephone.

Thank you.

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- Traditional window handles and stays - product update
- New bead for REHAU Rio
- Aluminium door panels - new designs added
- NEW PREMIUM Lift and Slide for Alu-tec
- Low Ali Threshold keeps - Fitting guide available
- Price Increase and Profile Delays
- ...and more.

 **Climatec**
Group

**Manufacturers and suppliers for
the window industry**

Specialising in UPVC and Aluminium products
for the retail and commercial markets

 **Climatec**
Windows & Doors

www.climatec-windows.co.uk
Tel: 01702 613733

 **Alu-tec**
Windows & Doors

www.alu-tec.co.uk
Tel: 01702 899440

PRODUCT UPDATES

TRADITIONAL STYLED CASEMENT WINDOW HANDLES & STAYS

The new range of traditional styled handles and stays introduced in our last Vista issue are now in stock.

These monkey tail and pear drop handles are a much improved product to the previous range and after various issues reported of failed handles and locks breaking, these new handles have been approved as a more hardy and more importantly homeowner friendly product.



This collection also boasts matching dummy peg stays and are available in white, antique black, gold,

chrome, satin silver and smoked chrome. Working peg stays will be available once trials are completed, and with the butt hinges a further option in this collection, the windows can have a full suite of matching furniture to complete its traditional appearance.

Order forms and the hardware specification sheet has been updated for you to download from our website.



NEW BEAD FOR RIO FLUSH SASH

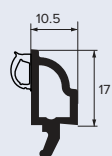
The new 28mm Square Bead is a great little extra for the REHAU Rio sash.

Providing a different look to this window, it gives the homeowner the choice of a modern, flat appearance for the internal face of the sash.

With three other beads available for the Rio, you now have a variety of options to offer your customers, making this flush window even more versatile for your sales book.



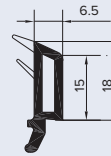
- Three manufacturing Options - fully welded, external timber welds and mechanical welds
- Four bead varieties
- Standard or traditional styles handles
- Peg stays to match traditional handles options and colours
- Butt hinges for further authenticity
- Deep bottom rail exclusive to the Rio, designed to enhance the traditional aesthetics of this window by creating a visually appealing (and in-demand) heritage look.



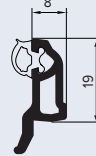
Deco Bead for 28mm Unit



Square Bead for 28mm Unit



Flat Bead for 32mm Unit



Raised Bead for 34mm unit



NEW ALUMINIUM DOOR PANEL DESIGNS

Our aluminium door panel supplier have just released 18 new panel designs to add to the many designs already featured in our Contemporary Aluminium Door Collection brochure.

The thermally efficient range of aluminium panels are durable and weather resistant and the modern designs will suit all types of property.

These doors have been added to our online brochure which can be found at www.alu-tec.co.uk to download or email to your customers.



ARAMON 3

AVORIAZ 1
LITE

BERNEX 2

BERNEX 3

FALERA 3

FUJI 1

MASELLA 5

NEVIS 1

NEVIS 3

NEVIS 4

NEVIS 5

OLYMPUS 4

PILLIO 1

SOVATA 6

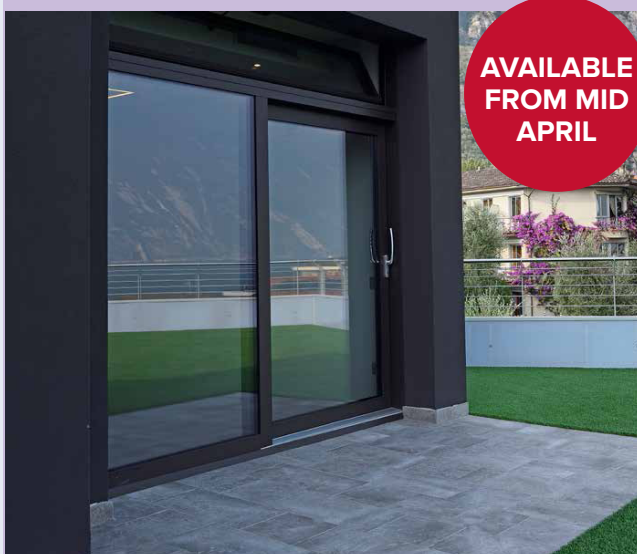
USTRON

UZANA 2

UZANA 3

VIDRA 1

NEW FOR ALU-TEC SC156 LIFT & SLIDE

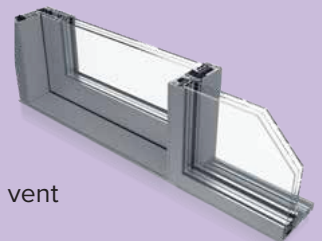


**AVAILABLE
FROM MID
APRIL**

Coming soon for Alu-tec!

The SC156 Lift & Slide is a premium sliding door that can be fabricated to a maximum height of 3100mm, with each vent available up to a huge 2700mm wide.

This door will be available in a variety of sliding configurations using single and double track systems and with a low threshold of 23mm.



- Slimmer sightline of 50mm
- Mono or dual rail options available
- Multiple sliding configurations
- Low threshold of 23mm
- Double or triple glazing

The full specification details for the SC156 Lift & Slide can be found in AluK's brochure, found in the information centre of our website at www.alu-tec.co.uk



SUPPLIER COSTS UPDATE: PRICE INCREASES NOW IMMINENT

We will, unfortunately, be shortly announcing price increases across the whole range of products, and once again on glass (this for the second time in four months!).

We were expecting some supplier costs to rise in 2021 for a variety of reasons, but it seems that every single one of our raw material suppliers have increased their prices to us in recent months; some on more than one occasion. It is now inevitable and necessary for us to pass these increases on.

Whilst increases are never welcome, we have never in the past 25 years, experienced such a period of price volatility and this coupled with the material supply issues we continue to face has presented us with an enormously challenging environment in which to conduct our business

.... these clearly are unprecedented times!

GREEN HOMES GRANT SCHEME **CANCELLED**

It has been announced this week that the Government's Green Homes Grant Scheme has been cancelled as of 31st March 2021. Confirmed by the government department for Business Energy and Industrial Strategy, the scheme will now cease taking new applications.

An email from FENSA today has stated that the government have confirmed that any companies that did sign up as members for this scheme, will still have valid applications submitted before the deadline date mentioned above will be processed as planned. This means the installations due to take place over the coming months can continue and vouchers that have already been issued will be extended to a date that provides a reasonable time for the installations to be completed.

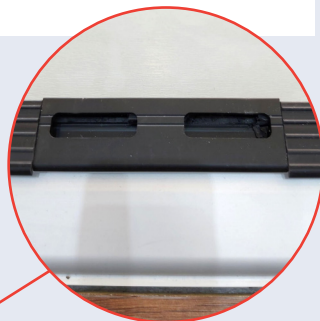
FENSA stated "Whilst the goals for the scheme were welcomed, it will come as no surprise to many of you that the uptake of the scheme has been low across the industry. A lack of options for consumers combined with the requirement for companies to be accredited to PAS 2030 standards within a very short time period meant there would be a lack of approved installers to carry out the work."

THRESHOLD KEEPS - FITTING INSTRUCTIONS

Due to recent enquiries from installers we have now produced an installation guide for the fitting of keeps into our french door, low aluminium thresholds.

These guides will give you the basic points of fitting the keeps into the Stormguard threshold, as well as the BKV low aluminium threshold. They also list the parts required and where to find them when your doors are delivered.

You can find the guides in the maintenance and installation section of our website.



**BKV Low Aluminium
Threshold & Keeps**

TITON SLIMVENT SELECT S13 - PRODUCT UPDATE

We have now updated our software to incorporate the different routing enabling us to use the clip version of our standard Titon Slimvent Select S13 hood, as opposed to the screw-on option.

The updates have been made to improve rigidity of the vents, as well as providing an easier installation process.

Climatec will be supplying these new style slot vents as standard, once our current stock has been depleted.

